



TPO's Capacity Development Program on Recent Trends *in* Fresher's Hiring

Conference Booklet

14th & 15th December 2019

GAYATRI VIDYA PARISHAD COLLEGE OF ENGINEERING (A) Madhurawada, Visakhapatnam - 530048







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GAYATRI VIDYA PARISHAD COLLEGE OF ENGINEERING (A) ANDHRA PRADESH TRAINING AND PLACEMENT OFFICERS'CONSORTIUM MADHURAWADA, VISAKHAPATNAM - 530048 (හෙර වූ වැරීම් එදින බාපරා) බොහැ.)
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VIJAYAWADA - 521139, Krishna DT, Andhra Pradesh

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About the Programme

Venue

IT Industry and Higher Educational Institutes (HEIs) in India are at a critical juncture to meet the existing global economic challenges with limited opportunities for students' employability. In response to this important cause GVP College of Engineering (A) in collaboration with AP TPO Consortium is conducting the TPO's Capacity Development programme which focuses on significant and burgeoning themes useful to the TPO community for developing their knowledge and understanding on

- ► The role of Industry oriented competitions and changing patterns in hiring freshers
- ► The need for continuous assessments and training programmes in preparing students to face the recruitment processes
- ► The significance of internships in making students, industry ready

With a view to have varied models for executing a similar act, the Consortium wishes to hear from three to four speakers on each theme followed by the panel discussion.

We are confident that these deliberations are sure to help meeting learners' aspirations, thereby building sustainable Institutions. So, the Consortium wishes to invite the senior influential leaders from IT Industry, Training & Assessment organizations and facilitators of Internship programs to engineering students and so on

This program is the first of its kind in the state of Andhra Pradesh and the target group is 130 + TPOs from various Engineering Institutions

Highlights of the events in the two-day programme:

Day-1 : Presentations and Discussions on various topics related to (14.12.19) changing patterns of Fresher's Recruitment Processes.

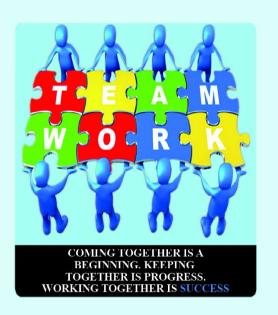
Venue: Auditorium, GVP College of Engineering (A), Madhurawada, Visakhapatnam

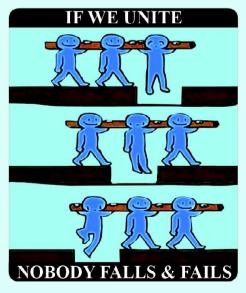
Day-2 : Networking among TPOs and sharing the best practices

(15.12.19)

: SUN Ray Village Resort, NH-5 at Bhogapuram, Visakhapatnam.

Theme of the Programme





TPO's Capacity Development Programme on Recent Trends in Fresher's Hiring

Jointly organized by

GVP College of Engineering & AP TPO Consortium

14-15 December 2019

Programme Schedule - 14.12.2019

Venue: GVP College of Engineering(A) Madhurawada, VSKP

Session 1	Inauguration and Discuss	ion on Skillgap
9.30 - 9.50 9.50 - 10.00	Lighting the Lamp, Prayer and opening address	Prof. P.Venkatarao Dean Training and Placements, GVP CE (A) President, AP TPO Consortium Prof. Dr. Ing. P. Srinivasa Rao President, Gayatri Vidya Parishad
10.00-10.10	Address	Prof. A.B.Koteswara Rao Principal, GVPCE(A)
10.10-10.20	Special Address	Sri N. Ram Kumar President, APPECMA
10.20-10.30	Special Address	Sri Sudhakar P Vice Chairman, ITAAP
10.30-10.40	Special Address	Sri Challa Madhusudhan Reddy Chairman, APSSDC
10.40-10.55	Special Address	Prof. K. Hema Chandra Reddy Chairman, APSCHE
10.55-11.00	Vote of Thanks	Sri V.Vijaya Maruthi Babu Head-Industry Relations & Placements, VR Siddhartha Engineering College (A) Secretary AP TPO Consortium
11.0011.3	30	High Tea

	le of Industry oriented competi resher's Hiring	tions and Recent Trends in
11.30-11.45 A	Address	Mr. A. Lavanam National Head – Campus Hiring Talent Acquisition Wipro Ltd.,
11.45 -12.00 A	Address	Mr. Avinash Raman.G Corporate Camus Lead, TCS
12.00-12.15 A	Address	Mrs.Manaswi Pauskar Students Programs Manager Sales force
12.15-12.30 A	Address	Mr. Shashidhar Reddy Human Resource Specialist N Coldpressed
12.30-12.45 A	Address	Sri Venkat S. Medapati President, APNRTS
12.45-13.15 P	anel Discussion	

13.15-14.00 Lunch Break

Session 3	Role of Continuous Assessment in Grooming Students for Cam	
14.00-14.15	Address	Mr. Aizaz Khan Founder & Director, Talentio Solutions
14.15 – 14.30	Address	Mr. Nagaveer Founder & CEO, Campus Corporate Connect
14.30-14.45	Address	Dr. Bala Murugan Chief Learning Officer, Amphisoft Technologies
14.45 - 15.00	Address	Mr.Vijaya Anand P S, Head Human Resources, FACE
15.00-15.15	Address	Mr.Sumanth Palepu Chief Marketing Officer, Conduira
15.15-15.30	Address	Mr.Suraj Chawla Founder & CEO, Aptitude Experts (APEX)
15.30-16.00	High Tea	

16.00-16.15	Address	Mr. Akshay Sharma Sr. Vice President, Aspiring Minds
16.15-16.30	Address	Mr. Vasu (Srinivas Sriramdas) CEO and Co-founder, Edyst
16.30-16.45	Address	Mr.Sameer Nagpal Director, Employability Solutions, Cocubes
16.45-17.00	Address	Mr. Nitin Soni Lead, Campus Advisory, eLitmus
17.00-17.30	Panel Discussion	
Session 4	Role of Internship Opportunition Ready	es in Making Students Industry
17.30 - 17.45	•	Mr. Anirudda Kannal Founder and CEO, Xcelerator.ninja
17.30 - 17.45 17.45 - 18.00	Address	Founder and CEO,
	Address	Founder and CEO, Xcelerator.ninja
	Address Address	Founder and CEO, Xcelerator.ninja Mr. Sameer Kanse Co-founder & CEO, Global, Gyan
17.45 – 18.00	Address Address Address	Founder and CEO, Xcelerator.ninja Mr. Sameer Kanse Co-founder & CEO, Global, Gyan Academy Mr.Satyanarayana Duvvuri Corporate Trainer & Co-Founder

Networking Dinner : 20.00 to 22.30 Hrs, Hotel Mantris, VIP Road, Visakhapatnam

Day 2 - 15th December 2019,

Venue: SUN Ray Village Resort, Networking among TPOs and sharing the best practices

Partners

































Campus Corporate Connect was formed by group of industry professionals with rich experience from fortune 500 companies. We believe that education needs to be tied to real-life work experiences by providing in-demand, industry-aligned skills. With our extensive research and passion, all of our founders & co-founders were leveraging our real time varied experiences to accelerate the learning path / fix skill gaps of students & employees aligning to real-time corporate needs.

We prepare and deliver insightful, practical and tailor made comprehensive solutions through industry experts catering the needs of students colleges / universities & corporates in alignment to their objectives.

Training

We help students & faculty solve real-time problems through our courses on various technologies.

Internships

We provide learning opportunities for our students to solve realtime industry problems. These opportunities can convert your potential with pre placement offers

Workshops

Industry Experts from top companies across the world deliver the content.

Faculty Development Programs

We tailor make programs and implement systems for faculty development initiatives.

Projects

We partner with institutions to give a hands-on experience to students with mini and major projects giving them an edge in the competition.

Product Development

We develop software solutions to education and manufacturing domains by partnering with Fortune 500 companies

Assesments

We gauge each student and assign to them tailor-made programs to help them bridge the gap in their abilities.

Consulting

Our process and solutions consulting enable our clients to systemise their functions and operations aligned to organisations goal.

CCC Approach









Student Solutions



Corporate Solutions





Talentio

About Talentio

Talentio was founded in Jan 2016 by a team of experienced professionals from the industry who have played key leadership roles in large organizations and have been associated with institutes of repute in various capacities.

Talentio is the fructification of the market need to have access to realistic, measurable, reliable, and industry oriented training programs that deliver results.

Several well-known partner colleges are enjoying the benefit of the virtuous cycle. With better placements, better admissions, better ranking students and a better brand name built on spectacular results, Talentio results!

We unequivocally believe in the positive impact created by placement-oriented training programs that leverage our methodology, analytics and market insight as a means to improve students' performance and drive placement effectiveness.

TALENTIO FOR RESULTS

- BEST EDUCATION SERVICES PROVIDER IN THE ASSISTED PLACEMENTS SPACE
- ASSOCIATED WITH 100+ PREMIUM COLLEGES ACROSS 8 STATES
- PLACED 35000+ STUDENTS
- PLACEMENT RATIOS AS HIGH AS 8:10 FOR OUR FOCUSED PROGRAMS
- TRAINED MORE THAN 170,000 STUDENTS
 - CONTENT BANK OF 20,000+ UNIQUE QUESTIONS
- 1,00,000+ MAN HOURS OF TRAININGS DELIVERED

We believe all colleges can do better provided there is a customized program for them based on the specific needs of the students and the evolving hiring criteria of the industry.

Reinventing the Education Space:

Talentio is focused on raising the bar on employability training by redefining the approach and goal post of learning deliverables. In a fragmented market dominated by traditional 'training vendors' and off the shelf operators, Talentio is placed in an incomparable quadrant defined by its output orientation and a model built on delivery of high placement numbers consistently, efficiently and effectively.

Our guiding principles are based on Impact, Value and Learner Centricity. We are your Results Team that brings together process, consistency, ownership, predictability, riskmanagement, technology and market insight among various other components to deliver exceptional results.

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5th Floor, Mayfair Building, Sardor Patel Road, Begumpet, Hyderabad – 500 003

Talentio

Talentio is transforming learning delivery and changing how company specific programs and CRTs are delivered. In the heart is smart analytics and prediction technology that drives high impact learning in classrooms. Continuous Student Diagnostics feeds into Talentio's highly effective Adaptive Curriculum on the lines of our philosophy of transforming learning delivery in colleges.

In our enviable journey for excellence, we continue to build memorable relationships with our learners, institutional management and diverse stakeholders with a national footprint.

Our Employability Solutions

- · Integrated Online & Offline Technical / Non-Technical training programs
- · Summative and Formative Online Tests
- · Placement aligned Technical & Non-Technical CRT programs
- · 4 Years progressive & integrated Technical & Non-Technical CRT program
- · Company specific training programs
- Orientation Program for 1st Year students
- Technical Workshops
- Keystone GDPI Program
- · Curriculum aligned Technical Training Programs

Talentio is an invaluable Training partner every aspirational Institution must have.

Impact of our Trainings

- 40% of TCS total test selections in AP/TG for AY 2019-2020
- 85% of total Capgemini Offers in AP/TG for AY 2018-2019
- 46% of total Infosys Offers in Pooled Campus Drives in AP/TG for AY 2019-2020
- 60% of total Infosys Offers in On Campus Hiring in AP/TG for AY 2019-2020
- 45% of total Cognizant Offers in On Campus Hiring in AP/TG for AY 2019-2020
- 39% of total Cognizant Offers in Pooled Campus Drives in AP/TG for AY 2019-2020
- 75% of total IBM Offers in AP/TG for AY 2018-2019
- 60% students placed in top 5 IT, IT Service Companies in colleges running long term programs.
- Placed more than 10,000 students with more than 5.0 LPA package over three years since inception.



Amphisoft is a technology company which was started in 2009 by a set of researchers having about 15 years of experience in technology enabled learning and skilling research. We build highly scalable generic software engines which can be easily customized into platforms and products catering to different services and varied domains.

The Software Engines that Amphisoft has developed are,

- F-Box
- SS-Box
- D-Box
- I Box
- H Box
- Talent Rank

E-Box caters as a next-gen Education / L&D engine for skill based and practice oriented learning through data driven approaches and AI driven mentoring. E-Box platform is built with a proprietary LMS base which makes both assessment and learning management integrated.

E-Box has all features to transform an institution towards a wholesome Learning, Skilling and Talent Ecosystem. We consult to them to provide

- Effective Learning Architectures
- Activity Based Learning Courses
- Learning Transformation Models
- Roll-out Expertise

E-Box has introduced 100+ practice oriented courses to drive skill based engineering courses and application oriented courses to create industry deployable and innovative workforce.

Institutions may adapt E-Box to create a futuristic and modern learning ecosystem in their campus(es). E-Box, as a comprehensive solution provider platform, addresses all the requirements of various stakeholders.

For Students:

- Provides thousands of ready to practice questions of their choice of study
- Provides individual students to challenge themselves by providing in dustry ready case studies
- Provides students to help group practice and teamwork
- Assists students for 24x7 remote learning

For Faculty:

- Enhances their knowledge through real time case studies from Industry
- Provides Innumerable questions, quizzes, exercises, tutorials, working examples to reinforce their teaching
- Helps to reduce their burden on the valuation of assignments and lab exercises, and improves their productivity

For Institution:

- Leverages its inherent intelligence to extract volumes of data and analy sis for better decision making
- Provides close monitoring of students on their learnability
- Identifies weak students early for better hand holding
- Provides a disciplined governance model for the Institution.
- Excellent audit trail features provide the management to take decisions on various activities of learning
- Helps the management to build interactions with industry with E-Box CONNECT

Automation with Auto-evaluation coupled with the web-enabled capabilities provide 24x7 access to learn, take assessments and get real-time results. E-box is currently providing skilling service to more than 20 corporates like Cognizant, HCL,Zoho, Aricent, Virtusa, Polaris, CA Technologies, Inautix, NSM Mortgage, Xome, FSS to name a few, besides providing IT skilling to many premier engineering Institutions like LPU, VIT, Amrita, NIE, VVIT, CVR etc, across the country.

In the past 10 years, we have skilled more than one lakh students and two lakh professionals from leading IT Corporates.





We are one of India's

students pursuing

entry-level jobs and

organisations that need

ready-to-deploy talent.

1500+

College partners

25 Lakh+

Students trained

largest skill development companies, catering to

Established year

2008

Full-time employees

800

Co-founders



Venkat Raghulan IIM-K, CEG Chennai Ex – Deloitte



Rajesh Kumar IIM-K, PSG Tech Ex – Citibank

Government projects



Our prominent clients









GITAM GV

P IITK

IIT Kharagpur IIT Madras









JNTU Kakinada PSG Tech

SRM

VIT

Our offerings

- + Technology training solutions
- + Aptitude training solutions
- + Soft skills training solution
- + Last mile
- + FACE 360
- + Learning platforms

Visit www.focusacademy.in

Contact: deepak@focusacademv.ir





Few decades back, it is quite difficult for a woman to make her mark in the areas of business. But luckily these days, many stay-at-home mothers and, even homemakers are tired of sitting around. They want to make a difference. And being a housewife you can start and operate the business after giving sufficient time to your family and children. We PLP Laxmi and B Sujatha come under this category.

This is a Start-up company, co-founded by PLP Laxmi and B Sujatha in the year 2018. We as a company provide customized notebooks and notebooks with attractive designs. LalithaSmart ideology is very simple, as everyone is unique by their nature, we as a company also showcases uniqueness in manufacturing the stationary products. LalithaSmart helps to nurture the true talent and want to be a part of their success. LalithaSmart only offers high quality products. An array of notebooks from LalithaSmart Books with stylish covers and variants. Designing and making of customized notebooks is our unique selling proposition. For more details visit: www.lalithasmart.com. Contact: Mr. N. Prasad, Head Marketing Mobile: 7337449422.





Abhyasa Pariksha is a sister concern of Lalithasmart and it provides online practice tests in aptitude skills for fresher's who are preparing for campus recruitment drives of various IT and Non IT company's. The practice test basically focusses on all concepts o Aptitude, Logical Reasoning and English Communication. In addition to the conceptual tests students can take tests on various company specific models. Customised tests also will be provided with the request of students and SPOCs time to time. The assessment scores immediately given with elaborative answers to the students immediately after submitting the tests and dash board will be shared to the SPOCs of the colleges. The team Abhyasa Paisksha would like extend their deep sense of gratitude to GVP Group of Institutions for providing us an initial platform to prove ourselves. Looking forward extend our services to engineering students across Andhra Pradesh. For more details, contact Mr. Ravi Dronamraju, Head, Systems Manager Mobile: 9791072732.



ConduiraOnline (COL) is one of the leading Ed-Tech companies delivering Skill Development, Recruitment and Test Prep Training to students in graduation (Engineering & Non-Engineering) across various geographies. Through COL we have trained more than 3 Lakh students till-date, with 30Mn Questions answered and 20Mn+ minutes of Live & Recorded Lectures watched. COL has partnered with 45+ Universities/ colleges, across the country, in training their students from 1st year to Final year of graduation through our Online Learning Portal. Founded and managed by a team from IIMs, IIITs and Top 10 MBA Schools, COL's Founding team comes with 10+ years of strong experience in Education and Training business. COL boasts a team comprising alumni of Google, Bloomberg, Sony Entertainment, ITC, RPG, HDFC, Crisil, ISRO, Nykaa and many other leading companies.

COL portal's USP is to hand-hold a student to help him reach his career goals-might it be achieving a job in a particular company or getting admission into a specific University, in the most engaging and effective manner. This is accomplished through a Daily Task List provided to a student by our Innovative Learning Experiences Recommendation Algorithm that makes sure that a student learns what he needs to, at a pace that works for him, in a way that suits his style of learning. All a student needs to do is to complete the tasks for the day and he is done! Built upon the famed Flipped Classroom and the Mastery Learning Models, achieving student's goals becomes as simple as that with our Pedagogy and Curriculum.

COL encompasses multi-model learning experiences in the form Interactive Live Online Sessions (simulating physical class experience), Assessments (including Adaptive Testing), Recorded videos, Coding Environment, inter-twined with Gamification and Personalized Recommendations. The beauty of the Portal is that it integrates the above discrete learning experiences, into a seamless structured learning path basis a learner's goals and learnability.

Appreciative of the innovation COL has brought towards up-skilling graduates, National Skill Development Corporation (NSDC) has recognized us as their Funded Innovation Partner for Skills Marketplace. Also, in our endeavor to help students reach their goals, which include getting good jobs or admissions into good Global colleges, we have partnered with TCS iON (for providing job opportunities through their CCQT Qualifier Test) and with 350+ Global colleges (for higher education aspirants).



Aptitude experts, established in 2016 by Mr. Suraj Chawla, is committed to offering highly engaging, personalized and effective learning programs for the aspirants of highly competitive exams like CAT, GMAT and GRE. Understanding the need of the numerous students, we have decided to also train students at the utmost quality for Campus Recruitment Exams. With fanatical attention to every aspect of an exam, we focus on shaping the leaders of tomorrow. Having shaped the careers of over 10000 students across institutions like SRKR college of Engineering, Andhra University, MVGR educational Institutions, GITAM University, Vizag, GVP group of institutions, MIC College of Technology, we take pride in the love our students shower on us for having the most comprehensive preparatory material, enhanced learning with online classes and recorded sessions that the students can watch at their comfort. We take immense care in ensuring the right quality education to ensure optimal results. APEX ,true to its name ,has become one of the highest rated and sought-after educational institute for competitive exams in Visakhapatnam having successfully aided over 9500 students to get placed in excelling services and software sectors.



AMCAT, an Aspiring Minds' flagship product, is the world's most widely-taken employability test helping over two million candidates find the 'right' jobs every year. Backed by state—of—the-art, adaptive assessment technology and machine learning algorithms — it allows adaptive, standardized and reliable measurement of generic employability skills (language, cognitive, behavior) and a wide range of functional skills using simulated assessments.

Aspiring Minds is a global job skills credentialing leader set up with a vision to create a merit driven talent ecosystem and enable efficient job skills matching by crafting credible and intelligent assessments. Aspiring Minds enables job seekers to evaluate their job skills, earn industry recognized credentials and find appropriate career opportunities. We also help companies dramatically improve their quality and efficiency of hiring and are today associated with more than 3500 corporations. Founded in 2008 by Himanshu Aggarwal and Varun Aggarwal, Aspiring Minds is a 500+ people strong organization with operations in US, China, India, Middle East, Tanzania, Bangladesh, Philippines and Sub-Saharan Africa.

For more information, log on to www.myamcat.com or MailScanner has detected a possible fraud attempt from "www.aspiringminds.com" claiming to be www.aspiringminds.com

₽xcelerator

xcelerator is a skill augmentation platform for higher education. Our tools, methods, and ecosystem of industry and academic experts support an academic institution through modernizing their content and transforming their delivery methods for better learning outcomes and enhanced industry alignment.

The platform is designed to weave together learning interventions tagged to job roles and help students build industry relevant, job role focussed portfolios that give them a head-start in their professional lives. Some of the noteworthy features include career tracker, jobs and internships, projects for learning and assessment, learning paths, clubs and communities mentored by industry and academic experts, execution dashboards and analytics - at the center of it all is the xcelerator skills framework with 90+ industry domains and 1200+ job roles. One might think of xcelerator as an LMS 2.0 - it goes well beyond just a traditional content hosting LMS to contextualize learning interventions and make learning student centric.

We currently work with 250+ institutes and more than 4 Lac students with presence across Karnataka, Tamil Nadu, Andhra Pradesh, Telangana, Kerala, Delhi, Rajasthan, Jharkhand, Chhattisgarh, and Bengal. Our industry partner list is 600 strong and continues to grow.



ABOUT US:

Six Phrase is a Ten (10) year old institution engaged in Skill Development and Career Guidance services. Six Phrase is authorized by University of Cambridge as an official preparation center for all their courses. Six Phrase is promoted by a veteran with over 9 years of IT experience from Cognizant Technology Solutions in India and United States of America. The services offered at Six Phrase are:

- 1) English Language & Cambridge English Training
- 2) Technical Training
- 3) E Learning Platform and Online Assessment Portal
- 4) Aptitude Training
- 5) Soft Skills Training
- 6) Placement Services

Location Spread:

TamilNadu

Telangana

- Kerala

- Andhra Pradesh
- Karnataka
- Punjab

Delhi

Students Trained:

- Students Trained in 2010 2011 3023
- Students Trained in 2011 2012 4032
- Students Trained in 2012 2013 11549
- Students Trained in 2013 2014 25977
- Students Trained in 2014 2015 38111
- Students Trained in 2015 2016 55679
- Students Trained in 2016 2017 76333
- Students Trained in 2017 2018 80131
- Students Trained in 2018 2019 90938
- Students Trained in 2019 2020 112436

Faculty Count: 197

2018 – 2019 – 154; 2019 - 2020 - 193 Colleges Trained:





Company: Edyst Consulting Private Ltd.

Founders: Vasu (Srinivas Sriramdas) CEO and Co-founder Edyst

Aneeq Dholakia (IIIT- Hyderabad) Co-founder Edyst

About Edyst: Edyst (www.edvst.com) is an EdTech company (Y Combinator incubated) in the domain

of Tech Driven Training, Assessments, and Placements started along with alumni of IIIT Hyderabad, working with a social mission to innovatively train students through Online Coding Bootcamps and help when get placed at Too lier software companies. This is being supported by many senior industry

professionals from Google, Facebook, Amazon etc.

Our Value proposition: Students: We offer a host of industry relevant technical courses for students to take up, learn and get

ready for coding/technical interview rounds and get placed into companies.

Colleges: We work as a long-term (1st year to 4th year) industry training partner with colleges where we run our Coding Bootcamps which significantly enhance the programming skills of the graduates through our highly engaging and immersive Peer-2-Peer learning methodology and platform which

makes them industry ready and to be employable at top tier companies.

Corporates: We work as strategic talent acquisition partners of corporates in making it seamless and cost effective for them to acquire trained graduates from our Coding Bootcamps which significantly enhance the coding skills of these graduates through our highly engaging, customizable (per the

corporate requirement) and scalable Peer-2-Peer learning model.

Website: <u>www.edyst.com</u>

Address: 501 Sagacity Heights, Kavuri Hills, Madhapur, Hyderabad 500033

Email: <u>team@edvst.com</u> / +919848013440





Prof. Konireddy Hemachandra Reddy Chairman, APSCHE

Positions Held:

- Placement Officer for JNTUCE, Anantapur
- Nodal Officer" TEQIP-A World Bank Funding Programme
- Principal JNTUA CEP
- Director of Academic and Planning JNTUA, Ananthapuramu
- Registrar, JNT University Ananthapuramu

Achievements:

- Received Anna University National Award for the Outstanding Academic from the degree level Institutions from the ISTE, India for the year 2018.
- Received Best Teacher Award from the Government of Andhra Pradesh for the year 2011.
- Received Broad Outlook Learner Teacher Award (BOLT) by Air- India for the year 2006-07.
- Published a Patent on "Computer implemented system and method for evaluating optimal machining parameters in WEDM". (Publication date: U/S11A, 09-06-2017).
- Establishing IE(I) Local Centre at Anantapur in the year 2015.

Date of Birth: 01st May, 1966 Educational Qualification: M. Tech., Ph.D.

Professional Position: Professor of Mechanical Engineering (since 2000).

Administrative Position: Registrar, JNT University Anantapur (Since 2019). Teaching experience: 30 + years teaching UG & PG students (since 1987).

Number of subjects taught: 15 Theory subjects (UG & PG together) .

Research experience: 16 + years

No. of PG Theses: 70 +

No. of Ph. D's Awarded: 39 No. of Ph. D's in supervision: 39

Research Publications:

International Journals 114 National Journals 24
International Conferences 40 National Conferences 44



Sri. Challa Madhusudhan Reddy Chairman, APSSDC

Sri.Challa Madhusudhan Reddy (YSR Congress Party)

Official Position: State IT Committee Coordinator for YSR Congress Party.

He is a Skilled IT Professional, Entrepreneur & Dynamic Youth Leader.

He is ardent follower of our Great Leaders like Sri. YS Rajashekara Reddy and Sri. YS Jagan Mohan Reddy.

Personal Profile:

Date of Birth: 15th August 1970

Education: Schooling & Junior College from Kadapa, B.Tech in Mechanical

Engineering from Mysore University.

Profession: Entrepreneur

He Worked as a Junior Engineer at Blue Star Air-conditioning for 2 Yrs As a Mechanical Engineer at Turbo Machinery, Hyderabad for 5 yrs.

As a Software Engineer in the USA for 10 yrs.

He was also into Civil Works and also a few other businesses.

Social And Cultural Activities:

YSR Asaya Sadhana Porata Samithi, YSR Trust, Veterinary Hospital, Obulampalli, Chennur Mandal, YSR Dist., Viajaya Foundation (Arthi Home for Orphans), Old Age Home, Vijaya Seva Samithi

Sri. Challa Madhusudhan Reddy helped poor, downtrodden and various organizations through financial aid and land donations. Some of the out standing contributions he made include:

Donated Land and Money for the construction of a Veterinary hospital in his village.

Donated 2.5 acres land to Vijaya Foundation (Arthi Home for Orphans)

Helps out with the daily needs of the people at the Old Age Home.

Donated Sewing Machines and Beauty products to the Vijaya Seva Samithi to help under privileged female teenagers.

Inaugurated AP's biggest YSR statue in Kadapa.



Sri. Nedurumalli Ram Kumar President, APPECMA Correspondent, NBKR Institute of Science & Technology (A) S.P.S.R Nellore (Dt.)

Personal Profile:

Son of Dr.Nedurumalli Janrdhana Reddy, Former Chief Minister of Andhra Pradesh.

Date of Birth: 08-01-1965

Education: Schooling from Rishivally, B.Tech in Mechanical Engineering, from

Anna University, Chennai. **Profession:** Entrepreneur

He started his career as a Managing Director at ACROPOLIS Granite Ltd. Chennai.

Social Activities:

He was the observer of Bapatla and Ongole Parliamentary Constitutions during the election campaign. He played an effective role for the victory of YSR Congress Party in the recent elections.

He is the Correspondent of NBKR Institute of Science & Technology, Vidyanagar, which is a 40 year long engineering college in Nellore District. He is instrumental in maintaining the quality and excellence in the college with his able guidance.

He is also playing an active role as president of APPECMA in understanding and solving the problems of managements of private engineering colleges in the state of Andhra Pradesh.

Started Nedurumalli Foundation and helping the poor and needy people. Through this foundation he extends scholarships to many poor and meritorious students every year.

He constructed mineral water plants in several villages and supplying free drinking water. He organizes blood donation camps on regular basis every year.



Sri. Medapati S Venkat President, APNRTS

Education: MS (Clemson University) and MBA (Pace University, NY) degrees from USA, B. Tech from JNTU, Kukatpally-Hyd. 20 plus years of international experience as Vice President & Senior Operations Management Consultant in processes enhancement, strategy development for cost efficient and smooth operations of banking credit/debit card services, IT industry systems. Last corporate job at MasterCard International, USA as Vice President and Senior Management Consultant.

As Vice President, managed numerous credit/debit card operations consulting assignments around the globe visiting more than 25 countries. Provided tactical & strategic advisory support to clients' senior management besides deriving reduced operating costs and improved process efficiencies on operations for banks such as Citibank, Chase, RBS, Well Fargo, Lloyds, Barclays, HSBC, ICICI and other large and medium clients.

As a Senior Management Consultant in Operations Efficiency Solutions Practice of MasterCard Advisors delivered performance efficiencies, incremental value and tangible financial benefits for the operations functional units of MasterCard credit and debit card business.

Earlier, owned and operated an IT services consulting firm in USA as well as worked in the IT sector, built and managed financial software systems for US clients involving variety of reporting and analytical software tools including complex operational performance benchmarking reports. Nearly 10 years of association with YSRCP under the stewardship of Sri Y.S. Jaganmohan Reddy garu in a leadership role as NRI Global Convener.

As Global convener of YSRCP for the last 9 years, established country level NRI leadership teams, coordinated their efforts in serving the party as well as mother land through various service activities in the Telugu states. Led the party efforts to help innocent Telugu workers in the Middle East countries with visa issues and other stressful conditions. Worked with NGO SAHI in the area of rural healthcare in treating hearing impairment for underprivileged children.



Sri Sudhakar P Vice Chairman, Vizag Chapter, ITAAP

Technocrat with deep passion for technology and safety. Besidesmy professional degree in Industrial Engineering, holding a Diploma in OHS and lead Auditor for OSHAS 18001, ISO 9001and ISO 14001. His current area of interest is in process safety, aviation safety and smart city development.

Experience:

Prospecta Technologies Pvt Ltd - Director (January 2007 - Present) India.

Prospecta is a boutique consulting firm specialising in ERP, . NET and J2eeconsulting services. Prospecta Technologies India focuses on Industrial Automation and Industrial Safety Management, Systems development and Enterprise Software Development and support.

Tiny data Private Limited, CEO (August 2018 - Present) Visakhapatnam, Andhra Pradesh, India.

Do Konsult Pvt Ltd - Director (August 2015 - Present) India.

Fujitsu Consulting Australia Sr. Consultant, 2007 - 2012 (5 years),

Prospecta Software Director Offshore Operations (January 2002 - February 2007 (5 years 2 months)) Sydney, Australia.

Metcash Pty Ltd.Sr. Consultant (2002 - 2005 (3 years))

SSI Ltd Manager 1996 - 1998 (2 years).

Education: Indian Institution of Industrial Engineering,

Engineering, Industrial Engineering (1992 - 1994).



Mr. A. Lavanam National Head – Campus Hiring Talent Acquisition | Wipro Ltd.,

I have spent an interesting 14 Years in recruiting the best talent for the organization and build sustainable hiring solutions and handle compliance process. Digitalization and automation of the recruitment process leveraging the technology is my recent achievement while hiring large number of fresher graduates every year being my core job.

My main interest is to travel across the country and visit institutions, interact with the college management, faculty members and career guidance units to understand the best practices being practiced to nurture the bright and right talent. In this pursuit, I have been motivated to do the study and in the process of completing the PhD with Bharathidasan University, Trichy to enhance the sustainable employability skills among the fresh graduates. I am in the process of submitting the thesis in next three months and implement my findings and frameworks by working with institutes closely.

Recently developed photography as an interest. I also help an initiative to support handloom weaving communities to improve the demand for their work and create more opportunities through her unique approach and designs.



Mr. Avinash Raman.G Corporate Campus Lead, TCS

Currently working as Campus Corporate Lead in Chennai.

Involves Operations and governance of Campus Operations in India.

Planning Campus Recruitment Strategy for Fresher Hiring.

Worked as Associate Lead - Campus Team for AP and Telengana for 4 years.

Overseeing Branch Operations for Campus - AP and Telangana.

Worked as a SQL Tester for 2 Years. Worked on MySQL and .Net.

Joined TCS in Jan - 2012 as a Trainee.

B. Tech from Vignan University, 2011 YOP.



Mrs. Manaswi Pauskar Students Programs Manager, Sales force

Manaswi is the Students Programs Manager, APAC with a charter to bring Salesforce technology to education institutions and the Academia. In her current role, Manaswi manages the student engagement programs such as Salesforce Student Journey India which brings in immense value to a student's learning journey in pursuing Salesforce technology, credentialing and opens the channel to explore new career opportunities within the Salesforce Ecosystem.

She has a rich experience in Learning and Development & Talent Management all through her professional career of more than 10+ years, working for organisations like Godrej Industries, Tata Consultancy Services, QT&T Singapore, Million Minds Infotech. She holds a B.Tech (IT) and MBA (HR) along with Post Graduate Certifications in Instructional Design & Talent Management.

She loves to spend time with her very self -reliant daughter and enjoy to socialize with her friends and family.



Mr. Aijaz Khan Founder & Director, Talentio Solutions

Aijaz Khan, Founder and Director, Talentio Solutions, brings 20 years of HR, Recruitment and Campus Hiring and Operations experience with top MNCs. Before Talentio, he served as Dy. General Manager (University Recruitment) at IBM, and spent more than 11 years in different roles in Recruitments and Operations at IBM. He has implemented diverse practices in developing models of University Hiring to hire the best talent in the country. He has also worked in companies Mphasis, General Electric in different roles in Operations managing large teams.

At Talentio, Aijaz's role is to meet the vision of the company i.e to be able to have a significant impact on the skills landscape of the nation.



Mr. Nagaveer Founder & CEO, Campus Corporate Connect

- ~19 years of overall experience on Large scale projects with multiple diamond organizations (Microsoft in software licensing, General Electric in Insurance domain, British Telecom and Tata Telecom in program management tools etc. Handled Team spans up to 315 members for AD & AO Programs.
- Managed multiple delivery models (viz., managed delivery, co-managed and client managed delivery models using waterfall / agile methodologies etc.) with total alignment to project needs and Organization Delivery Center goals. Headed numerous IT projects (both Application Development & Application Maintenance projects) with a thorough implementation detail through SDLC and Project Management methodologies / techniques worth of ~ \$100 M per year.
- 7+ Years of experience in passionately setting up and driving organizations from scratch to 85 members team. Currently collaborating and expanding in Software Development & Skilling in South East ASIAN countries.

Work Experience:

Started as Software Developer and Voluntarily Exited as Senior Manager / Vice President from Software Industry

Clients Worked – Across the Globe Duration May 2000 – Jan 2017

Accenture(India / Australia), Microsoft(USA / India), Total(Europe), Caltex(Australia), BG Group(UK), Presto (Canada), TCS, GE etc.

Education: M.S, MBA

Current Profile:

Founder & CEO - Campus Corporate Connect (Since 2012) - Speciality in Competitive Coding

Founder & Managing Director – CCC Digital (Since 2017) – IT Company

Founder & Managing Partner – CCC School of Coding (Since 2017)



Dr. Bala Murugan Chief Learning Officer, Amphisoft Technologies

Dr. P. Balamurugan, Chief Learning Officer of Amphisoft Technologies has studied in Govt. Engineering College in Pondicherry and obtained his B.Tech Degree in Mechanical Engineering and M.Tech degree in Energy Technology. Later he got an opportunity to get his HTRA scholarship from Indian Institute of Technology Madras (IITM) and did his PhD programme in full time. He has been able to secure a post doctoral research at Nanyang Technological University, Singapore as Research Associate to take his research aspiration forward. He has got wide variety of experience in Teaching, Research, Industry and Administration spanning around 2 decades of service.

He has always got flair for innovative practices and excellence. He was serving as Professor, Heading Mechatronics Engineering, Sri Krishna College of Engineering and Technology, Coimbatore for 7 years before joining Amphisoft. He has served as member of Academic Council and Governing Body of SKCET for 5 years. He has published more than 14 papers in SCI International Journals and as a PhD supervisor, completed guiding PhD scholar. He was able to receive a grant for sponsored research project for around INR 7.7 million from DST, Govt of India.

His aspiration for excellence is fueled in Amphisoft where he's is able to closely interact with leadership team of premier academic institutions (both colleges and universities) across the nation and consult them to bring out complete campus transformation for a talent eco system.



Mr. Sumanth Palepu
Chief Marketing Officer
Conduira Education and Training Services

Sumanth Palepu, the Chief Marketing Officer of ConduiraOnline, is an Engineer turned MBA from IIM Kozhikode, with over 8 years of experience in Education & Training Industry- both offline & online- having built successful education ventures. He comes with strong Entrepreneurial Leadership with expertise in Building and Marketing educational and e-learning products and services.

Having trained over 4 lakh students directly and through ConduiraOnline, Sumanth comes with diverse industry experience prior to being and Educational entrepreneur. He has worked in the Marketing & Strategy Division of Sony Entertainment Television and was part of the founding-team of the IPL. Post which he was also a part of strategic team assisting the Merger & Acquisition of Mahindra and Satyam.

Considered as an Innovation Specialist & Thought Leader in Learning & Training domain, he is popularly invited as a guest speaker across the country to various Education Conferences, Universities and colleges to discuss on critical aspects related to Education. Some of the topics he deals with include placement related challenges and preparation, Industry-Institution synchronization, skill-development roadmap, technology-enabled learning, new-age learning models etc. Sumanth was able to positively influence a large set of institutions, organizations and students, to integrate innovative learning models into their system and thus benefit from the new-age learning spectrums.



Mr. Vijaya Anand P S Head Human Resource, FACE

Vijay Anand P S heads the Human Resource function at FACE and is part of the core leadership team. He also contributes to the Training Product Development of FACE. He has worked and taught undergraduate students in Media & Technology at Queensland University of Technology, Australia. He has 15 years of industry experience in EdTech, Media and Human Resources.

Vijay is actively interested in all things related to Human Capital Development. He contributes regularly to thought leadership in the areas of on-boarding talent, performance measurement and change management. He oversees the Upskilly division of FACE, where the team helps L&D teams in companies prepare and deliver learning content. He also has a passion for training and has coached thousands of students across the country. He is a co-founder and Lead Verbal Faculty at Magnus Prep, an online CAT coaching platform.



Mr. Suraj Chawla
Founder & CEO, Aptitude Experts

Mr. Suraj Chawla is a dedicated trainer and an evangelist. Over the years, he has amassed exceptional amounts of knowledge in the fields of Quantitative aptitude, Logical Reasoning and Personality Development. He is an alumnus of the prestigious Xavier's Institute of Management. He started his career with ICICI bank and was credited to manage a portfolio of over 400 crores with high priority customers. He was also awarded the best performer for a consecutive 6 months in his tenure of 18 months. Having realized his passion for teaching, he joined CONDUIRA Vizag in 2013 as centre manager and worked with the best and the brightest minds in the city. In 2016, with an ideal to provide optimal education, with the highest quality training possible and to aid in providing career opportunities for students of all economic and social classes, he started Aptitude Experts. Over the year, under his able guidance and leadership, Aptitude Experts has been successful in helping over 15000 students panning across the state to ace exams like CAT, GRE, GMAT and various Company based exams for CRT. He takes pride in the love and affection he receives from his student and thrives for the best in industry education. He is known for the excellent career guidance he provides which makes him one of the "best mentor"(s) Vizag has seen.



Mr. Akshay Sharma Sr.Vice - President Aspiring Minds Assessment Pvt., Ltd

Having worked across MNCs, startups and a large media conglomerate, Akshay Sharma has 18+ years of experience in marketing, sales and revenue functions. He has been a part of business leadership teams and been responsible for P&L for business units.

Akshay Spent 6+ years in Advertising – managing clients, learning the ropes of the business in brand strategies, research, insights, marketing and communications.

Successfully spearheaded the revenue and sales function in media, content, digital and native advertising for a large media conglomerate – doubled the size of business in both value and volume. Independently consulted start-ups in digital growth hacking and go-to-market strategies to help them grow business through online and offline customer acquisition.

Currently, Akshay is heading the B2C business vertical – for Aspiring Minds assessments put Ltd, a technology driven company that builds assessment tools to help students enhance their employability and match them to brighter employment opportunities.



Mr. Sameer Nagpal Director, Employability Solutions Aon CoCubes

Sameer graduated from IIT Kanpur after completing his Integrated Masters in Physics in 2006. Following this, he joined National Instruments- a company which has a unique offering for Electronic Test and Design Engineers across the world. During this stint at National Instruments, he served as an Applications Engineer and then as a Technical Consultant. Later, Sameer joined in CoCubes in 2010 as National Head. Besides work, Sameer is very passionate about Formula 1, Go-Karting and FC Barcelona.

Along with Sameer Nagpal, our on-ground team is also really interested to be part of the prestigious event for the self-development and mutual sharing of knowledge. So, from Aon CoCubes, total 5 members(Sameer Nagpal, Srikanth Reddy, Vinay Singh, Giridhar Mohan and Akhil) will be participating in the event.



Mr. Vasu (Srinivas Sriramdas) CEO & Co-founder, Edyst

Current Role: CEO and Co-founder Edyst (Tech Driven Training, Assessments, and Placements)

Edyst (www.edyst.com) is an EdTechcompany (Y Combinatorincubated) in the domain of Tech Driven Training, Assessments, and Placementsstarted along with alumni of IIIT Hyderabad, working with a social mission to innovatively train students through online Coding Bootcamps and help them get placed at Top tier software companies. This is being supported by many senior industry professionals from Google, Facebook, Amazon etc.

Overall experience: Over 20 years in corporates, with the last role as Head (Vice President) -Strategy & Marketing, Communications & Business Development (MCBD) for Deloitte Australia before starting Edyst. The overall working experience has been at Deloitte, Tech Mahindra, VisualSoftTechnologies and Aptechin Strategy, Business Development, Project Management, Software Product Deliveries, Operations, and People Management. Establishing, leading, and developing high-impact teams. Lived, worked and travelled across many countries during the course of my career, learning about different cultures and am in the perpetual quest to find the sweet spot where business strategy, technology and cultures intersects.

My Passion: Mentoring students and start-ups, training & employability, creating synergies between Academia & Industry, Business Strategy

My Hobbies: Travel, Photography, Movie collection (3000+ movies), Comics collection



Mr. Nitin Soni Lead, Campus Advisory, eLitmus

Managing engineering Institutions Business across India for eLitmus.com. Monitoring Individual and Team performance accordingly taking steps to improve productivity and efficiency.

For 3 years took care of Madhya Pradesh and Chhattisgarh Region as Sales and Operational Manager in AonCoCubes.

For 10 Months worked in IT profile-Content Development team.

More than 2 Yrs helped Small Level Entrepreneurs in making their Business Strategies and in it's Implementations.

Experience

eLitmus Evaluation Pvt Ltd, Lead - Campus Advisory, April 2019 - Present, Bangaon Area, India, CoCubes.com

Institutional Sales Manager

April 2015 - April 2018 (3 years 1 month), central india, IJATER.COM

Assistant Manager

July 2014 - April 2015 (10 months) Bhopal Area, India

- Responsible for Website maintenance, Research paper indexing and uploading for global researchers.
- Responsible for creating new business through market research, cold calling, and Email campaigns.
- Responsible for payment follow-ups and maintaining accounts of IJATER.

Education

Rajiv Gandhi Prodyogiki Vishwavidyalaya (2010 - 2014)

Bachelor of Engineering (B.E.), Information Technology (2010)



Mr. Aniruddha Kunnal Founder & CEO, Xcelerator.ninja

A Deloitte Consulting veteran for over 10 years. In his last position, Aniruddha was the VP of engineering for Deloitte's Life Sciences and Health Care product portfolio. By education, Aniruddha is a computer engineer and holds an MS in Computer Science from SUNY Binghamton, and a BE from M.S. University of Baroda.

After spending most of his career in the US, he moved to India a few years ago to help create and lead Deloitte's product engineering capabilities. He's gotten to be a fan and a champion of the talent and opportunities in India over these years.

He's the founder and CEO of xcelerator.ninja. A collaborative learning platform focused on empowering professors and students for better learning outcomes.



Mr. Sameer Kanse Co-Founder & CEO, Global Gyan Academy

Sameer Kanse is the Co-founder & COO of GlobalGyan Academy an Edtech startup building a digital platform to help professionals progress their careers with learning and mentoring from industry leaders.

He is a guest faculty for executive programs at academic institutions like IIM Indore. Sameer's teaching is focused on the areas of Consumer Insights, Innovative Problem Solving and Leadership Communication.

Earlier, Sameer was Business Head – Media Solutions at Tata Communications, a global provider of enterprise and wholesale telecommunication services. He was responsible for Product Development, strategy, Operations and Sales for the division. In other roles in Tata Communications, he has managed several new strategic initiatives including growth plans, entry into new markets and mergers and acquisitions. He had earlier worked in the Tata group Chairman's office, ING Corporate Finance, TCS & Essar Oil in the domains of product development & strategy.

At Tata Communications, Sameer was part of the strategy team for launch of several greenfield initiatives to transform traditional telecom services to meet the new-age tech needs of clients. He built the Media solutions division from scratch through launch of innovative solutions for live sports & news coverage for events like tennis, cricket & Formula 1. He was a critical member in implementation of several subsea cable projects across the world building the internet backbone

as we know today. Sameer holds a Post Graduate MBA degree from MIT's Sloan School of Management, Boston. Prior to that, he graduated with distinction in Mechanical Engineering from the Walchand College of Engineering, Sangli. He is also a fitness enthusiast pursing Triathlons and Marathons, with a degree in Sports medicine from American college of Sports Medicine (ACSM).



Mr. Satyanarayana Duvvuri Corporate Trainer & Co-Founder, Trinty Consultants

Satya Duvvuri is an expert in IT Service Business Management, with specialisation in Customer Service Management and Sales.

Satya is a peoples' person by choice, who takes prides in his strong relationships building skills. Satya is a post-graduate in Commerce and has a PG Diploma in Marketing and Sales. He is a certified Trainer from the Indian Academy of Training and Development (IATD) Satya has gained considerable hands on experience over the past 30 years in te fields of Business Development – IT Services/New Concepts, Back-end operations, Services Sales and Customer Management. He also brings enormous expertise in team-building, motivation, and grooming nextgeneration sales and service teams pan India Satya is a good communicator, listener and with high amount of patience to handle customers and students.

Satya is a co-founder of Trinity Consultants which offers trainings in the areas of:

- Work Place Inspiration Customer Relation Management
- Business Communication Attitudinal Aspects in Customer Management
- Training and Grooming Students for Placements

Satya Duvvuri's training sessions involve several case studies, role plays and fun activities which makes the session interesting and effective.

Satya strongly believes in hard work, effective communication, enhancing soft skills, creativity, people management, empathy. Having worked PAN India, he is fluent in English, Hindi and Telugu. He has developed a good understanding of people coming from various regions and cultures.



Mr. Shashidhar Reddy Human Resorce Specialist, N Coldpressed

13 years of experience in IT sector across University Relations, Business Process HR and Project Delivery Functions. Managing campus hiring for Andhra Pradesh, Telangana, Maharashtra, Gujarat, Rajasthan, Goa and PAN India technology specific hiring which contributes 30% of campus recruits.

Experience

N Coldpressed, Human Resource Specialist, July 2019 - Present

Hyderabad, Telangana, India

Infosys, 13 years 2 months,

Senior Lead - Talent Acquisition

January 2017 - June 2019 (2 years 6 months)

Lead - HR - Talent Acquisition

December 2010 - December 2016 (6 years 1 month)

Hyderabad Area, India

Technology Analyst

May 2006 - December 2010 (4 years 8 months)

Mysore - Bangalore - Bhubaneshwar - Hyderabad - Mumbai

C-Cubed Solutions Pvt. Ltd

Technical Support Specialist

October 2005 - March 2006 (6 months)

Education

XLRI Jamshedpur, PGCHRM, HRM and Services · (2011 - 12)

SKTRM College Of Engineering; B.Tech, Information Technology (2001 - 05)



S.No	Name of the Participant	Name of the Institution	Designation	Mobile No.
1	Bhargava ram	A. M. Reddy Group	Head Training & Placements	9966119669
2	Dr. MNVSS Kumar	Aditya Institute of Technology and Management	Training & Placement Officer	9676642945
3	Raghuvaran	Andhra Loyola Institute of Engineering and Technology	Training & Placement Officer	8185001188
4	P V Srinivasa Sarma	ANITS	Head Training & Placements	9701082509
5	Shaik Shabaaz Ahamed	Audisankara College of Engineering & Technology	Head Training & Placements	9248748411
6	Dr.T.Srinivasa Rao	Avanthi instutute of Engineering and Technology	Dean Training & Placements	9963000511
7	Prof.Justine Chacko	Bapatla Engineering College, Bapatla Women's Engineering College	Training & Placement Officer	9849409947
8	G Prathap Singh	Besant Theosophical College	Training & Placement Officer	9704204896
9	Mr. Anil Kumar TN	Bit Institute of Technology	Training & Placement Officer	7997522269
10	VS Rama krishna	Bonam Venkata Chalamayya Engneering college	Head Training & Placements	9346944089
11	S Abdul Yunus Basha	Brindavan Institute of Technology and science	Head Training & Placements	9391108516
12	Sreedhar Yellam	Chaitanya Bharathi Institute of Technology	Training & Placement Officer	9963855537
13	Mallikharjuna Rao Kelam	Chalapathi Institute of Engineering and Technology	Training & Placement Officer	96409 29710
14	Mastan Rao Chundi	Chebrolu Engineering College	Head Training & Placements	9703966976
15	A.Giridhar Babu	Chintalapudi Engineering College	Assistant Placement Officer	7013030737

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16	Srinivas.K	Dhanekula Institute of Engineering & Technology	Head Training & Placements	9515999049
17	B Gopi Krishna	Eluru College of Engineering & Technology	Head Training & Placements	9177141320
18	Dittakavi Saritha	Engineering and Technology, Gayatri Vidya Parishad College for Degree and PG Courses	Training & Placement Officer	9951148282
19	Dr M Giridhar Kumar	G.Pullaiah College of Engineering and Technology	Head Training & Placements	7799696385
20	Mr.G. Thomas Edwin	Gates institute of Technology	Training & Placement Officer	9959679467
21	Y. Dinakar	Geethanjali Institute of Science & Technology	Head Training & Placements	9951587788
22	Ch.Rajasekhar	GITAM	Training & Placement Officer	9989573144
23	Ch.Anil kumar	GITAM	Training & Placement Officer	9704974509
24	Srinivaa Rao S H	GMRIT	Training & Placement Officer	9441750606
25	Balchander Sodagam	Godavari Institute of Engineering and Technology (Chaitanya Group)	Head Training & Placements	9949993482
26	Dr. Sai Krishna Kota	Gudlavalleru Engineering College	Head Training & Placements	9494094040
27	Chakradhar	Guntur Engineering College	Training & Placement Officer	9000728000
28	C Srinivas	GVP College of Engineering For Women	Training & Placement Officer	8885043345
29	Dr.P.Venkata Rao	GVP College of Engineering (Autonomous)	Dean Training & Placements	9248089033
30	Avinash Babu D	GVP-SITAM	Training & Placement Officer	8897979965

31	Miriyala Markandeyulu	GVR and S College of Engineering and Technology	Training & Placement Officer	9032239444
32	S J Sreeram Pullakavi	Ideal Institute of Technology	Assistant Placement Officer	9441138058
33	Nallam Satyaabhiram	Kakinada Institute of Engineering & Technology II	Training & Placement Officer	7893321848
34	V.V.Subhash	Kakinada Institute of Engineering and Technology for Women	Training & Placement Officer	9908856500
35	Y.Srinivasa Rad	Kakinada Institution of Engineering and Technology	Training & Placement Officer	9553130555
36	Dr.PL Madhava Rao	Kallam Haranadhareddy Institute of Technology	Dean Training & Placements	8919271523
37	Ch.Chandra Sekhar Reddy	KKR and KSR Institute of Technology and Sciences	Head Training & Placements	9966604239
38	K.Srinivas	Lakireddy Balireddy College of Engineering	Head Training & Placements	9440219816
39	O. Guru brahmaiah	Gouthami Institute of Tech. & Mgmt. for Women	Training & Placement Officer	9963306377
40	Prakash Babu G	Lendi Institute of Engineering and technology (A)	Dean Training & Placements	7093461111
41	Dr. Sesha Mohan	Lingayas Institute of Management and Technology	Dean Training & Placements	9440101600
42	Saravana babu J	Madanapalle Insitute of Technology and science	Head Training & Placements	9052077787
43	Hema Chowdary	Malineni Group of Colleges	Head Training & Placements	9866199666
44	A Reddy prasad	Mother Theresa Institute of Engineering and Technology	Head Training & Placements	9866451341

45	Shaji K Nair	MVGR	Dean Training & Placements	9030203275
46	M Chandu Jagan Sekhar	Nadimpalli Satyanarayana Raju Institute of Technology (NSRIT)	Training & Placement Officer	7997777568
47	Syam Kumar Reddy. Kolli	Narasaraopeta Engineering College	Head Training & Placements	9885553622
48	V.Sundeep Reddy	Narayana Engineering College, Nellore	Training & Placement Officer	8106400690
49	Kishandar N	NBKR Institute of Science and Technology	Head Training & Placements	9100069777
50	Dr.N.V. Surendra Babu	NRI Institute of Technology	Dean Training & Placements	7013293572
51	Roopa Akkesh K	PACE Institute of Technology and Sciences	Head Training & Placements	9581456303
52	Dr. B Vamsee Mohan	PBR Visvodaya Institute of Technology and Science	Head Training & Placements	9246428710
53	Sama Manikanta	Potti Sriramulu Chalavadi Mallikarjuna Rao College of Engineering and Technology	Training & Placement Officer	8977788833
54	Vamsi Kiran Somayajula	Pragati Engineering College (A)	Training & Placement Officer	7702666337
55	Ramesh Babu.G	PVP Siddhartha Institute of Technology	Head Training & Placements	9246620777
56	V Soma Sekharam	Raghu Engineering Instititions	Training & Placement Officer	9704281376
57	Chiranjeevi Aggala	Ramachandra College of Engineering	Training & Placement Officer	9550441168
58	Raghu Babu Nallamalli	RISE Krishna Sai Group of Institutions	Head Training & Placements	9491708675
59	Chereddi. Srinivasa Rao	RVR & JC College of Engineering	Training & Placement Officer	9849958211
60	John	SASI Group of Institutes	Head Training & Placements	8106777444

61	P. Swamynath	Siddartha Educational Academy Group of Institutions	Head Training & Placements	9885463442
62	M. L. Deepak	Sir C R Reddy College of Engineering	Training & Placement Officer	9052334545
63	T Vishnuvard- han Reddy	Sree Rama Engineering College	Head Training & Placements	9502175421
64	Y Venkate- swara Rao	Sree Vahini Institute of Science and Technology	Training & Placement Officer	9703092060
65	Rajesh Bellamkonda	Sree Venkateswara College of Engineering	Head Training & Placements	8499987080
66	P. Narendra Kumar	Sree Vidyanikethan Engineering College	Training & Placement Officer	8985544967
67	Dr K Delhibabu	Sree Vidyanikethan Engineering College	Dean Training & Placements	9160999972
68	Mr. CB David Joel Kishore	Anantha Lakshmi Institute of Tech. & Sc.	Training & Placement Officer	9866612762
69	T Vishnu VardhanReddy	SreeRama Engineering College	Head Training & Placements	9502175421
70	K Prasad Reddy	Sri Satya Narayana Engineering College	Department Placement Coordinator	9094375818
71	Uday Kumar Gurugubelli	Sri Sivani College of Engineering	Training & Placement Officer	8309789580
72	P.N.V.Gopala Krishna	Sri Vasavi Engineering College	Head Training & Placements	9849511367
73	Somdev Banerjee	Sri Venkateswara College of Engineering & Technology	Head Training & Placements	9948093392
74	Arunkumar Beyyala	Srinivasa Institute of Engineering and Technology	Head Training & Placements	9550671453
75	Ranjit Reddy Midde	Srinivasa Ramanujan Institute of Technology	Training & Placement Officer	9515711111
76	A. Siva Nageswara Rao	SRK Institute of Technology	Head Training & Placements	9849651651
77	GVR Murthy	SRKR Engineering College	Dean Training & Placements	9440331721

78	Purna Chandra Rao Nuthalapati	St.Ann's College of Engineering & Technology	Head Training & Placements	9951109888
79	B T Naidu	Swamy Vivekananda Engineering College	Assistant Placement Officer	9492451128
80	Ramesh Palli	Swamy Vivekananda Engineering college	Training & Placement Officer	9440580444
81	B Murali	Swarnandhra College of Engineering and Technology	Head Training & Placements	9390264248
82	P C Praveen Kumar	Tadipatri Engineering College	Head Training & Placements	9182069690
83	Sambasivarao Mudda	Tirumala Engineering College	Head Training & Placements	8008322338
84	V. Mahesh	Usharama College of Engineering and Technology	Training & Placement Officer	9396804756
85	J.Prabhu Kiran	Vemu Institute of Technology	Head Training & Placements	9182969286
86	K R Satya- narayana	Vignan's Institute of Information Technology (A)	Dean Training & Placements	9704195376
87	Lalitha Ginjupalli	Vignan's Lara Institute of Technology and Science	Head Training & Placements	9573322484
88	B Naveen Kumar	Vikas College of Engineering & Technology	Training & Placement Officer	7382656718
89	S Kishore Babu	Vikas Group of Institutions	Training & Placement Officer	8500669284
90	CSU Abhijit	Vizag Institute of Technology	Training & Placement Officer	9494332211
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